



# Standard Bank

CORPORATE FINANCE ADVISORY

## Your Trusted Advisor and Partner for Growth



We believe in intimately understanding our client's long-term strategic objectives with the intent to unlock sustainable value creation. This is achieved by leveraging our corporate finance experience and sector expertise to successfully execute mergers, acquisitions, disposals and restructurings on behalf of our clients.



**Informed growth strategies:** Benefit from strategic acumen, idea generation and industry trends to achieve sustainable growth.



**Expansion through mergers and acquisitions:** End-to-end deal advisory and execution.



**Capital solutions:** Secure equity financing aligned with your expansion plans.



**Succession planning:** Structure smooth transitions to ensure long-term stability and sustainability.



**Value creation:** Maximise value within your sector through diversification or entry into new markets.



**B-BBEE structuring:** Navigate BEE requirements and leverage growth opportunities by enhancing your B-BBEE status and addressing ownership requirements.



**Institutional partnerships:** Partner with investors to accelerate growth potential.



## Our Portfolio of Services

Chart your financial future with confidence with the following tailored solutions:

### Strategic and financial decision-making:

- Identifying and evaluating growth opportunities
- Navigating complex transactions mergers and acquisitions, divestitures and restructurings
- Buy-side and sell-side advisory
- Capital structure analysis to unlock shareholder value
- Strategic business reviews to counteract slowing growth and provide new strategic direction
- Creation of new business pillars and diversification to create new value.

### Transaction execution excellence:

- Raising equity capital at favourable terms to meet growth capital requirements through a wide network of financial capital providers and strategic partners
- Optimising capital structure through balancing debt and equity, managing risk, and allocating capital effectively
- Securing institutional debt capital at favourable terms
- Ability to leverage our presence in 20 countries across the continent to forge partnerships and identify buyers and sellers throughout Sub-Saharan Africa
- Sale of non-core assets to relieve over-leveraged balance sheets
- Managing generational transitions and shareholder exits
- B-BBEE ownership and restructuring to improve sustainability.

## OUR SECTOR FOCUS

Our deep knowledge and experience in these sectors enable us to generate innovative ideas and solutions for long-term value:

- Agribusiness
- Consumer
- Energy and Infrastructure
- Healthcare
- Industrials
- Technology, Media, and Telecoms (TMT).

## Why Standard Bank?

### Leading advisory and award-winning franchise

In today's volatile markets, navigating complex financial decisions and charting a course for sustainable growth requires expert guidance.

As Africa's largest bank, the Standard Bank Group's Corporate Finance Advisory team within Business and Commercial Banking offers unparalleled value and reach. Our approach ensures seamless execution, minimises risk exposure, and unlocks the long-term value inherent in your organisation.

Partner with us to achieve your strategic vision and growth objectives.



## READY TO BEGIN THE DISCUSSION?

For more information on these services, kindly contact your Relationship Team or email us at [raven.moodley2@standardbank.co.za](mailto:raven.moodley2@standardbank.co.za)